

OFFER

HANSE 460

Dealer:	Croatia Yachting d.o.o.
	Dražanac 2/a, 21 000 Split, Croatia
	EU VAT ID: HR08633766175
Customer:	
Date:	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0,00%
Discount:	0,00%
Add. Discount:	0,00%
Total Discount:	0,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Selection	Discount	Price ex. VAT €	incl. Discount	Price incl. VAT & Discount €
H460.25	as per standard specification						1	0,00%		0,00 €	0,00 €
Packages											
XW2000	Raymarine Navigation Package						1	0,00%		0,00 €	0,00 €
XF2000	2 instrument pods (1 per helm station)						1	0,00%			
XF2200	2 Raymarine i70s multifunction displays, 1 per helm station, incl. transducer (wind/depth/speed/temperature)						1	0,00%			
XF3000	Raymarine VHF Ray73 at chart table, incl. wireless remote handset (only with XK5000)						1	0,00%			
XF4030	Raymarine AXIOM2 PRO 9 S chart plotter with HybridTouch multifunction display at helm station, stb						1	0,00%			
XF5000	Raymarine Evolution Autopilot with p70s display and wireless remote control						1	0,00%			
XF9001	NMEA engine information interface						1	0,00%			
XH2090	Wireless charging at helm station (waterproof)						1	0,00%			
XK5000	VHF preparation with antenna and splitter for FM and AIS						1	0,00%			
XW2002	Upgrade - 12" chart plotter						1	0,00%		0,00 €	0,00 €
XF4040	Raymarine AXIOM2 PRO 12 S chart plotter with HybridTouch multifunction display at helm station, stb						1	0,00%			
XF4041	Raymarine AXIOM2 PRO 12 S chart plotter with HybridTouch multifunction display at helm station, ps						1	0,00%			
XW3000	Cruising Package						1	0,00%		0,00 €	0,00 €
XC1326	Synthetic teak on cockpit bottom (colour selection)				Grinded Black		1	0,00%			
XC1341	Synthetic teak on cockpit benches (colour selection)				Grinded Black		1	0,00%			
XC1351	Synthetic teak on bathing platform (colour selection)				Grinded Black		1	0,00%			
XC9062	Helmsman footrests (free mountable)						1	0,00%			
XC9080	2 additional cleats, midship (1 each side)						1	0,00%			
XC9090	Anchor windlass, electrical, 1000 W, automatic fuse, remote control						1	0,00%			
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain						1	0,00%			
XC9402	Cockpit portlight, aft cabins						1	0,00%			
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM						1	0,00%			
XH3110	Shower unit in cockpit, warm-/coldwater						1	0,00%			
XH5030	Water akku for pressure equalization						1	0,00%			
XV9420	Wind indicator						1	0,00%			
XV9450	Flagpole						1	0,00%			
XV9901	6 fenders						1	0,00%			
XV9902	4 mooring lines						1	0,00%			
XV9910	Add. winch handle						1	0,00%			
XV9920	Mast steps						1	0,00%			
XV9950	Hanse maintenance kit						1	0,00%			
XW4000	Performance Package						1	0,00%		0,00 €	0,00 €
XC2201	2 GRP steering wheels, Y-spoke (black or white)				Black		1	0,00%			
XE3005	ELVSTRØM SPS performance sails - full battened, triradial main and jib						1	0,00%			
XE9001	Dyneema halyards for main and jib						1	0,00%			
XE9002	Mainsail slider system						1	0,00%			
XW5000	Comfort Package						1	0,00%		0,00 €	0,00 €

XC9032	Courtesy lights in cockpit						1	0,00%		
XC9033	Courtesy lights at companionway						1	0,00%		
XC9300	2 vents for coach roof hatches						1	0,00%		
XL9001	Courtesy lights in saloon						1	0,00%		
XL9003	Indirect lights in saloon and cabins						1	0,00%		
XL9004	LED overhead lights in saloon and cabins, dimmable						1	0,00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and fwd cabin						1	0,00%		
XN2500	Cockpit cushions (colour selection)			Dark Grey			1	0,00%		
XV9010	Blind set with flyscreens for deck hatches						1	0,00%		
XV9060	Blinds for hull windows						1	0,00%		
XV9080	Blinds for side coach roof windows						1	0,00%		
XW7000	FUSION Entertainment Package - Saloon						1	0,00%	0,00 €	0,00 €
XK1000	FUSION APOLLO MS-RA770 Multimedia radio with Wi-Fi and touchscreen - for saloon and cockpit (only with XK5000)						1	0,00%		
XK1200	Subwoofer with integrated amplifier in saloon						1	0,00%		
XK2040	4 high-end 2-way speakers in saloon						1	0,00%		
XK2070	2 high-end 2-way speakers in cockpit						1	0,00%		
XK3000	FUSION MS-ERX400 remote control in cockpit						1	0,00%		
XK5030	FUSION wireless link - remote control via mobile devices						1	0,00%		
OPTIONS										
HULL										
KEEL										
LAYOUT & INTERIOR										
XL2003	B3: Saloon with full functional L-galley on stb and dining area with bar on port (only with C3 or C4 layout)		X				1	0,00%	0,00 €	0,00 €
XL3004	C4: Head with separate shower stall and dayhead door on port and cabin with double bunkbed on stb (only with B3 layout)		X				1	0,00%	0,00 €	0,00 €
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth		X				1	0,00%	0,00 €	0,00 €
XL7602	Worktop and sink of the galley in Marine Mineral Stone (colour selection)		X	White			1	0,00%	0,00 €	0,00 €
WOOD (FURNITURE, FLOORBOARD)										
XM1102	Furniture - Teak		X				1	0,00%	0,00 €	0,00 €
XM1203	Floorboard - Delight Oak		X				1	0,00%	0,00 €	0,00 €
UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X	Silver			1	0,00%	0,00 €	0,00 €
DECK & OUTSIDE EQUIPMENT										
XC1334	Synthetic teak on helmsman seats (colour selection - only with XC9060)		X	Grinded Black			1	0,00%	0,00 €	0,00 €
XC3004	Cockpit table with teak top, electrically lowerable into sunbed incl. upholstery and cockpit bench extention, on stb		X				1	0,00%	0,00 €	0,00 €
XC3005	Cockpit table with teak top, electrically lowerable into sunbed incl. upholstery, on ps		X				1	0,00%	0,00 €	0,00 €
XC5102	2 LEWMAR 50 EST EVO electrical halyard winches with automatic fuse (only with XH1001 or XH1005)		X				1	0,00%	0,00 €	0,00 €
XC5200	2 LEWMAR 45 ST EVO manual secondary winches		X				1	0,00%	0,00 €	0,00 €
XC9060	2 helmsman seats, foldable (only with XC1333 or XC1334)		X				1	0,00%	0,00 €	0,00 €
XC9171	Composite bowsprit with integrated anchor and forestay fitting with double mooring roll incl. 2nd forestay and gennaker eye		X				1	0,00%	0,00 €	0,00 €
RIG & SAILS										
NAVIGATION & INSTRUMENTS										
PROPULSION										
XG1103	Engine (Diesel, approx. 80 hp) - saildrive, 3-blade folding propeller		X				1	0,00%	0,00 €	0,00 €
XG3101	Bowthruster, 24 V, retractable, incl. battery		X				1	0,00%	0,00 €	0,00 €
EQUIPMENT										
RADIO & ENTERTAINMENT										
ACCESSORIES										
SHIPPING AND TRANSPORT										
XZ2001	Loading on truck		X				1	0,00%	0,00 €	0,00 €
XZ4000	Declaration of Conformity	X		Croatian	standard		1	0,00%	0,00 €	0,00 €
XZ4005	Safety manual	X		English	standard		1	0,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate	X			standard		1	0,00%	0,00 €	0,00 €
LIST PRICE:									0,00 €	0,00 €
TOTAL DISCOUNT:								#DIV/0!	0,00 €	0,00 €
TOTAL PRICE:									0,00 €	0,00 €

Additional components:									
Transport Greifswald - Portorož						1	0,00%	0,00 €	0,00 €
Rigging (mast assembly and installation, installation of sails and rails)						1	0,00%	0,00 €	0,00 €
Antifouling (including materials - 2 layers of primer and antifouling)						1	0,00%	0,00 €	0,00 €
Costs of launching (including travel lift, 6 days land berth charges, 1 day sea berth charges)						1	0,00%	0,00 €	0,00 €
Final commissioning - test of equipment, engine PDI, calibration of nav. instruments, cleaning						1	0,00%	0,00 €	0,00 €
Bimini top, stainless steel frame						1	0,00%	0,00 €	0,00 €
LED cockpit light integrated into the bimini						1	0,00%	0,00 €	0,00 €
Sprayhood, stainless steel frame, 3 windows						1	0,00%	0,00 €	0,00 €
Inverter (12V-220) 350 W						1	0,00%	0,00 €	0,00 €
Air conditioning, 29.000 BTU, 3 units: saloon, fwd cabin, aft cabin, incl. 2nd shore power						1	0,00%	0,00 €	0,00 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)						1	0,00%	0,00 €	0,00 €
Charter make-ready pack						1	0,00%	0,00 €	0,00 €
LIST PRICE:								0,00 €	0,00 €
TOTAL DISCOUNT:								0,00 €	0,00 €
TOTAL PRICE:								0,00 €	0,00 €

Notes:	
Payment conditions:	70.000 € + VAT upon order
	Balance latest three weeks before production end
Payment method:	HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X
Delivery:	
Offer valid till:	September 30th 2025
Additional notes:	VAT is not included! The offer is valid for Croatia Yachting charter management fleet only! The boat will be displayed at the DBS and BBS 2026

0.1.1900

(Date)

(Place)

(Signature)

www.hanseyachts.com

Hanse
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